



OVER SUBSCRIPTION OF SUKUK REFLECTS CONFIDENCE AND TRUST

Pakistan's largest listed SUKUK issue valued at PKR 22 billion (including a Green Shoe Option of PKR 2 Billion) was launched by K-Electric recently and received an overwhelmingly positive response.

The SUKUK, with a tenor of 7 years and a AA+ rating by JCR-VIS Credit Rating Agency and Limited Islamic International Rating Agency, Bahrain (IIRA), was over-subscribed upon its release. A Pre-IPO portion of PKR 15 billion was subscribed and the balance IPO of PKR 7 Billion with the Green Shoe Option was offered to the public on 14th May. As an indication of the confidence and trust placed by consumers in K-Electric, the issue was over-subscribed before the end of its subscription period.

The SUKUK proceeds enable the company to finance its long term loans from the International Finance Corporation (IFC) and Asian Development Bank (ADB), along with other senior lenders, which totals approximately PKR 18 billion. It is an honour for KE that its investors have so much faith in the company's vision and growth strategy that the SUKUK met with such an encouraging response.

The strategic initiative will have far reaching benefits for KE, including significant reduction in financing cost due to improved debt pricing, which will positively impact the company's profitability and much needed room in cash flow resulting from an extended debt maturity profile.

SUKUK execute a long term-business strategy and future investment plans of the company based on generation capacity addition and efficiency improvement, and transmission and distribution network augmentation. It further boosts system reliability and execution of loss reduction projects.



COMPLAINT MANAGEMENT ON SOCIAL MEDIA

KE Social Media took a new step in strengthening its relationship with its consumers by integrating a complete array of customer care services within its Social Media portals, via a project entitled KE Social Care. With its commencement, K-Electric becomes the pioneering power utility in Pakistan to offer complaint ticket generation, integrating the SAP-CRM with social media to better facilitate customers.

With the availability of this service, consumers will have to undergo a one-time registration process through which their details will be mapped onto a User ID. This will expedite the complaint lodging process, and also allow for individualized attention and follow-up on the consumer's concern.

Customer Care solutions are currently offered through multiple avenues by KE such as 118, 8119, and email. With the launch of KE Social Care, this portfolio is further extended in order to bring simplicity and comfort to consumers.



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132 KV GRID STATION INSTALLED AT AGA KHAN UNIVERSITY

Through a PKR 1 Billion investment, K-Electric and Aga Khan University (AKU) jointly inaugurated a 132 KV grid station.

The project's completion helps improve reliability and enables the provision of an uninterrupted power supply to the university hospital. Not only does this benefit the customers, it also



relieves the load of Civic Centre, Baloch Colony, and Gulshan-e-Iqbal, while partially meeting the future load growth requirements of PECHS, Bahadurabad, KDA Scheme-1, and adjoining areas.

The new grid station represents yet another strategic investments in order to meet the growing energy demands of the network and further the company's philosophy of continuing to act as a customer-centric company.

I AM KARACHI

In addition to providing a high quality of service, K-Electric believes in creating opportunities to positively impact the community as well. In this regard, KE signed an accord with I Am Karachi to enhance public awareness and advocacy through different sociocultural activities.



I Am Karachi is a consortium working to revive the cultural and social aspects of Karachi via multiple initiatives with different focal points. The aim is to reclaim public spaces by promoting various cultural, art, music, theatre, and sporting activities. KE understands its role in improving the lifestyle of the people of Karachi.

Through this accord, K-Electric and I Am Karachi will collaborate on KE's Lyari League and KE's Cricket Tournament, which have been at the forefront of promoting sports and culture in under-privileged areas and provide a platform for the younger generation to showcase their talent.

FREE ELECTRICITY TO FAMILY EDUCATIONAL SERVICES FOUNDATION

Through KE's Social Investment Program under the umbrella of its Corporate Social Responsibility Initiative, KE signed an MoU with Family Educational Services Foundation (FESF) to provide 100% free electricity to all FESF schools and technical training centres specialized for the Deaf niche of the society.

FESF is an educational organization operating in Pakistan since 1984. They invest in educational development and provide



innovative training programs and services to enable recipients to gain competency and self-sufficiency, empowering them to their full potential. The Deaf Reach School program has an annual consolidated impact of 57,647 individuals directly, which includes Deaf teens and adults.

With this MoU KE now partners with 13 welfare institutions to which the power utility is providing free or subsidized electricity.

1ST INTERNATIONAL ENVIRONMENTAL RISK ASSESSMENTS AWARD

K-Electric won the First International Award on Environment, Health and Safety & Security 2015 in the category of 'Environment Risk Assessments (Impact Assessment)'. The company was chosen unanimously among a hundred contestants in recognition of its commitments and progress in the environmental field.

The award was presented by Mr. Emil Wyss, Consulate General of Switzerland in Karachi to Mr. Chander Perkash, GM, CC, KE.



At K – Electric, the EIA process starts with the identification of potential environmental and social impacts resulting from the proposed activities. Project activities

during construction and operation phases that are likely to result in high impacts are investigated further to validate the anticipated impact and an alternate project activity is determined that has a medium or low level impact. For project activities with moderate and minor level impacts, suitable mitigation measures are proposed to reduce the impacts to as low as reasonably possible.

Being an environmentally conscious and law abiding business entity, K – Electric carries out the Environmental Impact Assessments for all new projects at the planning stage and was able to get No Objection Certificates (NOCs) for six new projects during the past year.

KE TO PROVIDE 40 MW POWER FOR NEW DG CEMENT PLANT



K-Electric and DG Cement Ltd entered into an agreement for the provision of 40 MW of electricity to DG cement for their new cement plant in Hub. The agreement was signed at KE house in the presence of KE and DG Cement Ltd management.

KE will provide power from the Hub Grid Station to a Line Bay which DG Cement Ltd will construct, along with a 12 kilometre transmission line of 132 KV at its Grid Station in Hub, Baluchistan.

K-Electric continues to work closely with companies and organizations which are involved in stimulating the economy of the country, and the agreement with DG Cement reflects the company's commitment to these ideals.

UNDER-16 LYARI FOOTBALL LEAGUE

K-Electric successfully concluded the Under-16 Lyari Football League that started on April 17, 2015, organized in collaboration with I Am Karachi and the Sindh Football Federation.

A total of 16 teams participated from Lyari with each team being named after 16 football legends of Lyari. The final leg of the tournament was played between Captain Turab and Ustaad Gulsher teams. After a thrilling encounter, Captain Turab Ali team emerged as the winners with a 3-0 lead & Shakeel, Captain of Turab Ali Team was awarded Man of the Match.



The closing ceremony was held at People's Stadium Lyari in which Tayyab Tareen, CEO K-Electric awarded a trophy and

prize money worth Rs.100, 000 to the winning team. The first and second runners-up received cash prizes worth Rs. 75,000 and Rs. 50,000 respectively.

Additionally, an oath ceremony led by Pakistan Womens Football Coach, Ms. Raheela Zareen took place in which 288 players of 16 teams pledged to refrain from participation in any negative actions including drugs and violence and to play a positive role in promoting healthy activities within the Lyari vicinity.

Through this tournament 11 under privileged players of the Lyari Football league got an opportunity to represent Pakistan for the Under -14 and Under -16 South Asian Football Federation Championship in Iran and Nepal previously.



1ST POSITION AT EMPLOYERS' FEDERATION OF PAKISTAN AWARD-2014

K-Electric participated at the 10th EFP – OSH&E award and was awarded 1st Position in the Category of Oil, Gas & Energy Sector for the year 2014.

The award is offered to companies displaying the best HSE Management & Emergency Response Systems, Policies, OHS&E implementation and Performance assessment, minimum industrial accidents & Occupational Disease Control.



K-Electric won this prestigious award for the first time after securing third position last year. The company was awarded 1st position in recognition of best safety practices and management's commitment towards continued improvement in the field of Occupational Health, Safety & Environment (OHS&E).

In order to be a responsible corporate citizen and a partner of choice worldwide, the company remains committed to uphold the highest standards of Health, Safety and Environment Manage-

ment, an intrinsic value system which forms the core of the company's corporate governance.

A total of 26 companies including Pakistan Refinery, Shell, PPL, Getz Pharma, GSK and Hino Pak participated and were assessed by a group of independent auditors.

ACCA-WWF AWARD FOR BEST ENVIRONMENTAL REPORTING

The annually held award appreciates enterprises that excel at environmental public reporting in terms of transparency, quality of disclosure and accountability. This award is not about sustainable or environment performance, but about enterprises which are bold enough to report honestly and imaginatively, ultimately helping to underline the business case for sustainable practices and development.



The award was given in recognition of KE's reported environmental initiatives such as:

- KE's Climate Change Policy, compliant with Environmental Laws of the land and regular reporting to EPA (Sindh)
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- KE's partnership with GEF & UNDP in "Comprehensive Reduction and Elimination of Persistent Organic Pollutants in Pakistan" to comply with Stockholm Convention.
- KE's business operations conducted through certified Environmental and Quality Management Systems with regular reports submitted to EPA Sindh.
- Consistent Environmental Impact Assessment (EIA) and Initial Environmental Examination (IEE) to eliminate environmental impacts of all new projects through third party consultants.

The panel of judges comprised of Mr. Mahmood Akhtar Cheema - Country Representative IUCN Pakistan, Mr. Fuad Azim Hashimi - President and CEO, Pakistan Institute of Corporate Governance and Mr. M. Irfan Tariq - Director General (Environment) Ministry of Climate Change.

UNDER-19 CRICKET TOURNAMENT

K-Electric's Under-19 Cricket Tournament organized in collaboration with I Am Karachi and Karachi City Cricket Association finally concluded with full zeal and enthusiasm. The final match was contested between teams from Zone-II and Zone-V.

After a thrilling encounter, Team Zone-II emerged as the winner of the tournament while Zone V made it as the runners-up. The Man of the Match, Man of the Tournament and Best Bowler was awarded to Mehmood Ali from Zone II while the Best Batsman was awarded to Salman Khan from Zone V.

At the closing ceremony Usama Qureshi, Chief of Staff & Chief Marketing Officer, KE awarded the winning team a trophy and prize money worth PKR 100,000 whereas runners-up received



cash prize worth PKR 50,000. The Man of the match, Man of the Tournament, Best Batsman and Best Bowler were offered a cash prize of PKR 5,000 each.

WORLD ENVIRONMENT DAY

World Environment Day 2015 was organized by Corporate Compliance & Environment (HSEQ) at KE house on 5th June. The celebration aimed at highlighting environmental issues including climate change; extreme weather patterns; melting glaciers; rising sea levels, and the spread of new diseases which contribute to rising poverty, political instability and social tensions.

Mr. Chander Perkash, General Manager, Corporate Compliance, KE gave a brief overview of KE's commitment towards environment and sustainability and the desire to move forward as one of the top environmental leaders in the energy sector. He also reiterated his firm belief on integrating KE's corporate philosophy, operational performance and commitment to environmental protection to meet the expectations of internal and external stakeholders.



Mr. Amir Zafar, Chief HSEQ Officer presided the session. It was the first time that Dr. Sami-uz-Zaman, an eminent Environmentalist and Dr. Noman Ahmed, Urban Infrastructure Specialist, representatives of NGO's & CBO's of the city were invited to talk and share their views on KE environment stewardship and witness the commitment and zeal of KE's employees towards the betterment of environment across their business operations.

PARTNERSHIP STRENGTHENED WITH ACCA

K-Electric & ACCA Pakistan strengthened its partnership by acknowledging the outstanding performance of KE's Professionals working in finance for developing young professional accountants.



The ceremony was attended by Mr. Stuart Dunlop, (Regional Director MENASA) and Sajjeed Aslam (Head of ACCA Pakistan) along with other senior ACCA team members. Muhammad Rizwan Dalia, addressing at the occasion, gave insight on the training program structure and implementation of Competency Framework followed by an open-house interactive session with trainees by Mr. Stuart and other national ACCA management.

KE has achieved this milestone under the mentorship of Mr. Muhammad Rizwan Dalia who is the Director Finance & Company Secretary/ KE ACCA Training Program Mentor. KE has internally agreed to work on seven technical competencies most relevant to JD's of Trainees. This enables the trainees to polish their skills and cope up with variety of finance roles which they may take up later in their professional careers.

K-Electric has also volunteered to assist ACCA Pakistan in introducing the Competency Framework based trainings at other approved employers as well.

AGREEMENT WITH SIEMENS

K-Electric and Siemens have signed an agreement worth around PKR 270 million to connect the 132 KV Lyari and 132 KV Mauripur Grid Stations. The project will provide a backup source and supply in the Lyari area to better stabilize the power supply.



The project scope includes state of the art GIS 132 KV Bay at Mauripur Grid Station about 3 kilometres, 132 KV underground EHT cables, and EHT works at Lyari Grid Station. In addition, the grids will establish a SCADA/RTU link for better communication.

From K-Electric, Chief Generation and Transmission Office Mr Arshad Zahidi and Head Transmission Solution from Siemens Mr Suhail Anwar signed on the agreement.



Rampant theft of electricity through illegal connections, meter tampering, and defaulting on payments of dues are issues that continue to obstruct our efforts to provide quality service to our consumers and to reduce/eliminate load shedding from the remaining 40% percent of the city. In May 2015, K-Electric initiated an operation to counter this culture which hampers the economic growth of the city and impairs the quality of service provided to loyal paying customers.

Under the name of 'Operation Burq' a full-fledged drive was led against defaulters across the private and public sectors, including government departments, which owed more than PKR 125 billion. The objective was to create an awareness of the impact of these illegal activities and to invoke a sense of responsibility within the citizens to counter the freeloading culture. The public was informed of the campaign in advance and all defaulters were notified to clear their dues within an allotted period of

time. From print to electronic and social media as well, the message was broadcast to all customers in Karachi.

With the support of Law Enforcement Agencies such as the Police, FIA, and Rangers, the operation was kicked off. Illegal hook connections were disconnected and the guilty were taken into custody for further investigation. This included defaulters who were penalized for evading bill payments and FIRs were lodged against individuals and vendors engaged in power theft on a large scale.

The results of the operation have been largely positive and many influential individuals and institutions were also apprehended. KE will continue its operations with the same zeal and commitment in the future to combat power thieves and defaulters.

What is a Heat Stroke?

A condition in which body temperatures are elevated to abnormal levels and are unable to come back to normal temperature due to environmental or circumstantial factors.

When does it get dangerous?

- When symptoms go untreated
- Prolonged and constant exposure to heat
- If dehydration persists

Risk factors:

- Young age
- Old age
- Malnutrition
- Dehydrating conditions like fasting, prolonged heat exposure, less water intake, prolonged/chronic/debilitating illnesses like Diabetes, Hypertension, Cancer, Kidney or Lung issues and prescribed medication (especially patients on medication like Diuretics which cause more than the usual amount of urination)



Symptoms:

- Fainting
- Headaches
- Cramps
- Nausea & Vomiting
- Excessive drying of mouth, eyes and skin - hot flushed skin
- Rapid heart beat
- Short quick breathing
- Lack of sweat and tears even in excessive heat
- Fits and disorientation in extreme cases

What to do immediately:

- If you or the patient are fasting, it is advisable to open fast.
- If the patient is able to drink, immediately give sips of cool liquids especially water, ORS or salty drinks like Lassi
- Shift patient to a air-conditioned or cool, shady place
- Remove unnecessary clothing
- Bringing the body temperature down is a must (one is ok) there fore apply ice packs or cold packs or cold cloth compresses to face, neck, under arms, feet and back. If possible, put the patient in a tub of water. Also use air/fan/air conditioner.
- Get the patient to a hospital ER as soon as possible even if you feel that the patient is getting better as he/she still might need IV fluids or an electrolyte check.

MONSOON SAFETY TIPS



- ! Never touch any electrical poles during or after a rain.
- ! Do not touch any electrical appliance if your hands are wet nor try operating them in the rain.
- ! Keep your generator dry and do not use it in the rain or wet conditions. Operate it on a dry surface under a canopy-like structure. Make sure your hands are dry before touching the generator and use a rubber mat.
- ! If there is lightning, avoid staying outdoors. Do not touch any metal objects and do not take shelter under trees.
- ! During the rainy season, be careful when using the water pump.
- ! Do not touch the electricity metre or main switchboard unless absolutely necessary, and even then be careful.
- ! If your hands are wet after being in the rain, then do not ring the house bell without drying them.
- ! Never allow your children to play in pools of rain water.