

Foreign Vendors	Local Vendors
<p><b>Your quotation must include following information:</b></p> <ul style="list-style-type: none"> <li>● Complete item wise Specs / Details</li> <li>● External / Packing Dimensions</li> <li>● Gross Weight (in KGs)</li> <li>● Payment Terms must be irrevocable L / C</li> <li>● Incoterms must be FCA / FOB or CFR / CPT Karachi</li> <li>● Port of Shipment</li> <li>● Manufacturer Name</li> <li>● Country Of Origin</li> <li>● HS Code</li> <li>● Complete Bank Details</li> <li>● Purpose for which the Goods are to be used: Power Generation / Transmission / Distribution</li> </ul>	<p><b>Clearly mention the following;</b></p> <ul style="list-style-type: none"> <li>● GST Status (Inclusive or Exclusive) @ what rate?</li> <li>● SRB Applicable / Not Applicable @ what rate?</li> <li>● Filer / non-Filer?</li> <li>● Payment of WHT is vendor responsibility. KE will not pay or gross up this tax on the offered price.</li> <li>● Any change in Tax Laws by GoP (Government of Pakistan) shall be automatically deductible/applicable on PO / Invoice.</li> </ul>
General Instructions / Terms & Conditions	
<p><b>Kindly keep same Unit in your quotation as per our RFQ</b></p> <ul style="list-style-type: none"> <li>● Quotation / PI must be duly signed and stamped and must be on company letter head.</li> <li>● Delivery period (in number of calendar days).</li> <li>● Offer Validity (must be minimum 90 days).</li> <li>● KE Performance Bond (PB) clause shall be applicable if PO amount is greater than PKR 01 Million. After PO receipt, within 30 days, vendor shall submit PB @ 10% of PO Value in shape of bank guarantee valid for one year from last delivery. Or, 10% of the PO value shall be retained from payment(s) and shall be returned after completion of 01year from last delivery.</li> <li>● FAT/ LAB charges to be mentioned separately and must not be included in price of material / services.</li> <li>● Training: If training is required then charges should be mentioned separately and must not be included in price of material / services.</li> <li>● All material quoted must have Material Test Certificate (Mechanical &amp; chemical properties) /Technical Literature.</li> <li>● All chemicals quoted must have MSDS (Material Safety Data Sheet)</li> <li>● Quotations received after due date will not be entertained.</li> <li>● In case of any exception / deviation to above, please mention clearly in your quotation.</li> </ul> <p><b>Compliance Note:</b></p> <ul style="list-style-type: none"> <li>● Send Commercial Quotation (in which rates mentioned) and Technical Quotation(in which rates not mentioned) separately.Also mark them "Technical" and "Commercial", specifically.</li> <li>● At any stage of the subject case when you are in contact with End User for clarification,shareTechnical Quotation only (in which rates are not mentioned) for Queries/Drawings, keeping procurement department in copy.</li> <li>● Do not share Commercial Quotation with any department except procurement department, otherwise it will lead to, disqualification.</li> <li>● Items and their sub-components should not be of Israeli or Indian origin.</li> </ul> <p><b>NOTE: THIS IS A PRICE ENQUIRY - NOT AN ORDER</b></p>	